

# BUSINESS HISTORY



Company Name \_\_\_\_\_

Nature of Business \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Type of Products/Services \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Is your business seasonal? \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Future Plans for Growth/Expansion \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

How Will This Loan Benefit Your Company? \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Will the Funding of this Loan Create New Employment Opportunities? \_\_\_\_\_

If so, state how \_\_\_\_\_  
\_\_\_\_\_

Customer Profile \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

List Key Customers \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

List Major Competitors \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Major Suppliers \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Does any one customer comprise more than 20% of revenues? \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Does any one supplier comprise more than 20% of purchases? \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_